

Lot Scapes is in growth mode



Photo courtesy of Lot Scapes

Lot Scapes' fleet of equipment can handle virtually any undesirable trees and brush.

Candy Eubank started Lot Scapes in 2007 with one piece of large equipment. Today, she has seven pieces of equipment as well as nine trucks.

Her business has grown so much that Eubank's husband, Mark, who had a 25-plus year career in boat manufacturing, now works for his wife full time.

"Candy's business has bucked the trends," explained Mr. Eubank, "but not without lots of blood, sweat and tears. The maintenance is huge. We have also added 2,700 square feet to our repair shop."

Mrs. Eubank started the business with an emphasis on providing a green approach to land clearing. Lot Scapes specializes in a unique process for clearing land that utilizes an advanced technology carbide toothed shredder to quickly and efficiently convert undesirable trees, brush and stumps into an appealing mulch material that provides excellent ground cover and erosion control.

"We found this technology and saw the opportunity to provide the same service to others," she explained, noting that the idea for the company surfaced when she needed a practical way to clean up her own farms.

When Mrs. Eubank first opened the company, she had to turn down large tree harvesting projects because the scope of the projects was more than one person could handle. After Mr. Eubank came onboard, the couple decided to move the company to the next level and purchased two log skidders and two log trucks. The new equipment allows Mrs. Eubank to offer a turnkey solution that includes taking down trees, grinding stumps and clearing the land.

"Since Jan. 1, we have had numerous jobs that have been the largest jobs in the history of the company because we can now do timber

harvesting and mechanical grinding," Mr. Eubank said.

Lot Scapes machines utilize an advanced technology carbide toothed shredder coupled with an Earth friendly rubber-tracked carrier and an extreme high-pressure hydraulic system. The most advanced machine, a 300 hp monster nicknamed "Frankenstein," is designed to handle larger trees and stumps. It has been so efficient that the Eubanks have purchased a second "Frankenstein" for the business, which enables the company to work faster clearing large tracts of land or to be in two places on the same day.

"All of our equipment is custom built," Mrs. Eubank said.

Lot Scapes works on jobs from one-quarter of an acre to 500 acres with one single focus in mind: "We don't plant bushes or cut grass," Mr. Eubank said. "All we do is eat trees. We focus on our niche."

Mrs. Eubank gets a lot of comments on the company's web address, www.WeEatTrees.com.

"People would ask what we do with that machine, and the answer was always the same: We eat trees," she said. "So, it just seemed to be a no-brainer to make it our tagline."

Mrs. Eubank is still the driving force behind the business; she secures the jobs, handles estimates and works the machinery.

"I really love running this equipment," she said.

Her dedication and passion shows in customer satisfaction as well the growth in our customer base. "Most of our customers today are referrals," stated Mr. Eubank. "We are also seeing a lot more government and municipal work because of our reputation for doing first-class work."

Lot Scapes serves their customers from several farm locations throughout Virginia.

LOT SCAPES

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